

# Private medical recruitment for Royal Households & UHNW Families

Medical Staff Talent sources, verifies and introduces UK & European-trained physicians, nurses and physiotherapists for the residences, travel and private medical arrangements of Royal Households and UHNW families across the Gulf. Every mandate is founder-led, conducted under NDA and never advertised.

## COVERAGE

Saudi Arabia · UAE · Qatar

## PRINCIPAL CITIES

Riyadh · Jeddah · Dubai · Abu Dhabi · Doha

## CLINICIANS

UK & European-trained, verified at source

## MANDATES

Confidential, never advertised

## Who we serve

Royal Households, private offices, family offices and UHNW families — and the chiefs of staff, household staffing agencies, private bankers and lawyers who act on their behalf. Clinicians are placed within the residence, on the principal's travel, aboard private vessels and within a family's own licensed medical arrangements. Because the practice serves households alone, the principal's interests are the only interests a search serves.

## What we place

### Private & Concierge Physicians

- Family, longevity and internal medicine physicians
- Travelling physicians accompanying the principal
- Medical Directors of a household's licensed medical entity
- Specialist consultants for defined programmes

Tax-free: sessional and travelling from £185,000; resident physician £240,000–£400,000; Medical Director above £400,000.

### Private & Maternity Nurses

- Maternity nurses and newborn care specialists
- Neonatal and paediatric private duty nursing
- Critical care and post-operative nursing at home
- Rotational teams for continuous 24/7 cover

Private nurses are placed in pairs, so that observation and continuity never rest on one person.

### Physiotherapists & Osteopaths

- Post-surgical and neurological rehabilitation
- Longevity, mobility and falls prevention
- Elite performance and manual therapy
- Private treatment rooms within the residence

Resident, sessional-retainer or travelling appointments, structured to the household's calendar.

## Seven deployment models

Every household appointment is structured on one of seven models, settled before a search opens. The model determines the package, the contract basis, the licensing route and whether nurses are placed in pairs.

### Live-out

Resident nearby, on call

### Live-in

Within the residence

### Rota

Continuous cover by team

### Travelling

With the principal

### Fixed-term

Defined episode of care

### Locum

Cover for absence

### Sessional

Retained, part-time

## Confidential routing as standard

No household mandate is ever advertised. The principal is never named, candidates are approached individually and briefed only after executing a non-disclosure agreement, and profiles are shared solely through a channel agreed with the private office. A referring party is never disclosed without written consent.

## From private brief to first day

### 01

#### Private brief under NDA

The discipline and setting only; no names or medical detail at first contact.

### 02

#### Structure mapped

Deployment model, appointing licensed entity and licensing route settled before the search.

### 03

#### Discreet shortlist

Individually approached candidates from a pre-vetted UK & European network, typically within days.

### 04

#### Verified at source

DataFlow primary source verification, home registration, references taken directly.

### 05

#### Offer and onboarding

Interviews and offer sequenced confidentially; licensing and relocation mapped to a realistic start.

## Verification standard

### CHECK

### WHAT IT COVERS

|                             |                                                                                                                                                                |
|-----------------------------|----------------------------------------------------------------------------------------------------------------------------------------------------------------|
| <b>Home registration</b>    | Current standing with the GMC, NMC, HCPC or the equivalent European regulator; forthcoming revalidation or renewal dates noted.                                |
| <b>Gulf licensing route</b> | DHA, DoH or MOHAP in the UAE; SCFHS in Saudi Arabia; DHP in Qatar — mapped at the brief stage, with DataFlow primary source verification.                      |
| <b>References</b>           | Taken directly from clinical referees, never from documents supplied by the candidate alone.                                                                   |
| <b>Discretion and fit</b>   | An additional assessment for household settings: boundaries, confidentiality, continuity and the ability to work alongside private staff and protection teams. |

## Scope of engagement

### What Medical Staff Talent does

- ✓ Sources, verifies and introduces clinicians
- ✓ Maps the deployment model and licensing route at the outset
- ✓ Runs the search confidentially, end to end
- ✓ Supports the household and clinician through offer and onboarding
- ✓ Replaces an appointment that ends within 90 days, at no further fee

### What it does not do

- Employ clinicians — appointments are contracted directly between household and clinician
- Sponsor residence permits or visas
- Act as a licensing agent — licences are issued by the regulator and activated by the appointing entity
- Provide clinical care, security or household staffing services

## Engagement and introductions

Households may engage on a retained, annual or fully contingent basis; terms are set out on request and agreed before a search opens. Family offices, chiefs of staff, private bankers, lawyers and household staffing agencies introducing a principal are welcomed and handled in the same confidence as the household itself.

## Begin a confidential conversation

State only the discipline required and a means of reply. The founder responds personally and takes the brief under NDA.

### FOUNDER & CEO

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### FOR PRIVATE OFFICES

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